

# SalesExchange Overview

*Turn Conversations into Commissions*

## What is SalesExchange?

SalesExchange is a mobile platform that connects companies looking for sales growth with independent sales representatives who want to earn commission by selling products and services.

SalesExchange is not a staffing agency — it is a sales opportunity marketplace.

Platform Role	Description
Companies post	Sales opportunities with commission details
Reps claim	Opportunities they want to work
Reps manage	Deals and pipeline stages
Companies confirm	Closed deals and approve commissions
Platform tracks	Commission schedules and payment status

## Who Should Use SalesExchange?

### Sales Reps

- SDRs & BDRs
- Account Executives
- Independent Sales Reps
- Freelance Sales Professionals
- Commission-only sales professionals

### Companies

- Startups & Small Businesses
- SaaS Companies
- Marketing Agencies
- IT Service Providers
- Any company looking to grow revenue without hiring full-time sales staff

## How SalesExchange Works

1. Companies post opportunities
2. Sales reps browse and claim opportunities
3. Reps work deals and update pipeline stages
4. Companies confirm closed deals
5. Commissions are tracked and paid

## Why Companies Use SalesExchange

- Grow sales without hiring full-time employees
- Only pay for results — closed deals
- Access a network of independent sales reps
- Scale sales activity faster

## Why Sales Reps Use SalesExchange

- Access to new commission-based opportunities
- Work multiple opportunities simultaneously
- Track all deals and commissions in one place
- Build relationships with growing companies

## Key Features

Feature	Description
Opportunity Marketplace	Browse and claim real sales opportunities
Deal Pipeline Tracking	Manage leads through all deal stages
Commission Tracking	Automatic commission records on Closed Won
Rep & Company Profiles	Verified profiles for reps and companies
Opportunity Claiming	One rep per opportunity — no competition
Commission Payment Tracking	Visibility into payment schedules

Website: <https://insidesalesmanager.app>